## Issue 1 • November 2013 PUSS LETTER

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2013 has proven to be an exciting and challenging year for BiS, following unprecedented growth in 2012 which resulted in a 40% increase in turnover.

To increase our capacity we added 2 new factory units, additional machinery and a 3rd shift to allow 24 hour manufacturing.

Several new posts have been created over the last few months to ensure we maintain efficiency under increasing workloads. Operations, QA and Sales have all seen the appointment of new Management and additional support staff.



Our experienced Engineering team have maintained their reputation for providing excellent support and innovative solutions and here too we are in the process of recruiting additional staff.

We have continued to work closely with valued customers including GE Oil & Gas, Aker Solutions, FMC, Expro and Subsea 7 both here in the UK and globally.

We proudly maintain our close association with Cre8 in Norway, winners of the coveted Gulkronen new Venture of the Year 2013 award

August saw the delivery of the first bespoke manifold to Control Cutter, Norway, for their patented emergency device designed to release the largest anchor chains under extreme loads in less than 2 seconds. The first system has already been sold to Statoil.

Various projects are underway to improve our factory layout and facilities in 2014 prior to an eventual move to a new location nearby.

We successfully exhibited at OTC Houston and Offshore Europe attracting many visitors to our new eye catching stand at both shows.

With the Oil and Gas market looking buoyant for the future BiS is set to achieve our targets for continued growth and excellence

Louise Peden, Nick Frost and Franco Sollazzo at Offshore Europe, Aberdeen

We thank all our customers for your continued support